# AFFLUENT OLDER INVESTORS POSTAL AND EMAIL

List Broker Discount 25% - More Information

5,682,421	Total Investors Over 50	\$85.00/M
4,836,386	With Phone Numbers	\$105.00/M
2,716,215	Over 60	\$95.00/M
2,004,619	With Phone Numbers	\$110.00/M
1,406,307	Over 65	\$105.00/M
986,467	With Phone Numbers	\$125.00/M
1,373,441	Opt-In Email Addresses	\$145.00/M

## **DESCRIPTION**

Affluent Older Investors, above the Age of 50 and Net Worth of Approximately \$500,000.00 and over. Investors above Age 60 may also be selected. Investors are at Home Address and have Invested or or Inquired to Invest in a Conservative and/or Speculative Type Investment of \$10,000.00 + within the last 12 months.

#### **PROFILE**

Average Age	68
Average Income	\$80,000.00
Average Net Worth	\$740,000.00

### **SOURCES**

**Investment Questionnaires** 

Seminar Attendees

**Insurance Questionnaires** 

**Business Holdings** 

Subscriptions

Direct Mail

**Proprietary Sources** 

Stockholder Lists

Shareholder Lists

Real Estate Equity Auto Information

Opt-In Email

Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

## **Updated Quarterly**

Last Update: 9/2017 Next Update: 12/2017

Delivery: Within 24 Hours

Shipping & Handling: \$25.00 Flat Rate

## DMA<sup>D</sup> Once Marketing Association Meambear

#### data owner:



#### Counts thru 9/2017

9/20/2017

#### DATE

9/2017 UPDATED 9/2017 CONFIRMED 005A

#### **UNIT OF SALE**

\$10,000.00 AVERAGE

#### **GENDER**

90% MALE 10% FEMALE

## **SOURCES**

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

#### **ADDRESSING**

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

## **SELECTIONS**

N/C AGE N/C **INCOME SELECT** PHONE NUMBER \$20.00/M ZIP/SCF/COUNTY/STATE \$ 7.00/M P.S. LABELS \$10.00/M **3 X 5 INDEX CARDS** \$35.00/M 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F E - MAIL / FTP \$50.00/F

## ADDITIONAL SELECTIONS

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

#### contact:

800-628-7806 usa 800-541-8540 canada 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com 3030 william pitt way

pittsburgh pa 15238