| POSTAL AND EMAIL | & PROSPECTS | 6/20/2017 | 019A |
|---|-------------|--------------------------|------------------------|
| List Broker Discount 25% - More Informa | ition | | |
| | | Counts thru 6/2017 | |
| 921,867 Budget Vacationer Buyers/Inq & Prospects | \$105.00/M | | |
| 841,035 With Phone Numbers | \$125.00/M | DATE | |
| 412,167 Opt-In Email Addresses | \$145.00/M | 6/2017 UPDATED | |
| | | 6/2017 CONFIRMED | |
| ITLE | | UNIT OF SALE | |
| Budget Vacation Buyers, Inquirers & Prospects | | \$750.00 AVERAGE | |
| | | <u>GENDER</u> | |
| DESCRIPTION | | 90% MALE | |
| Travelers who have purchased a Budget Vacation Packag Inquired into Budget Vacation Packages within the last 1 | | 10% FEMALE | |
| Average Vacation Length is 5 days. | | <u>SOURCES</u> | |
| Also these Indivudals have Traveled by Air to the Vacation Destination. | | DIRECT RESPONSE | |
| | | DIRECT MAIL | |
| | | OPT-IN EMAIL | |
| PROFILE | | | |
| Average Age: 47 | | ADDRESSING | |
| Average Income: \$60,000.00 | | 4 - UP CHESHIRE | |
| Average Net Worth: \$100,000.00 | | P.S. LABELS | |
| | | 3 1/2 DISKETTE | |
| | | CD ROM | |
| <u>SOURCES</u> | | E - MAIL / FTP | |
| Travel Agencies | | EMAIL - DEPLOYMENT | |
| Direct Mail | | EMAIL - PERSONALIZATION | |
| Hotels | | | |
| Casinos Resorts and Cruiselines | | SELECTIONS | N/C |
| | | AGE INCOME SELECT | N/C |
| Membership Rosters Subscriptions | | PHONE NUMBER | N/C \$20.00/M |
| Investment Questionnaires | | ZIP/SCF/COUNTY/STATE | \$20.00/M \$7.00/M |
| Telemarketing | | P.S. LABELS | \$10.00/M |
| | | 3 X 5 INDEX CARDS | \$10.00/M \$35.00/M |
| Opt-In Email | | | \$35.00/W \$50.00/F |
| | | 3 1/2 DISKETTE CD ROM | \$50.00/F \$50.00/F |
| | | | |
| | | E - MAIL / FTP | \$50.00/F |
| | | ADDITIONAL SELECTIONS | |
| | | NET WORTH | \$10.00/M |
| | | GENDER | \$5.00/M |
| Guaranteed 95% Deliverable MINIMUM ORDER: 5,000 RECORDS | | KEY CODING | \$5.00/M |
| | | CARRIER RT. SORT. | \$10.00/M |
| Jpdated Quarterly | | BAR CODING | \$10.00/M |
| ast Update: 6/2017 | | EMAIL - DEPLOYMENT | \$25.00/M |
| Next Update: 9/2017 | | EMAIL - PERSONALIZATION | \$25.00/M |
| Delivery: Within 24 Hours | | contact: | |
| Shipping & Handling: \$25.00 Flat Rate | | 800-628-7806 usa | |
| | | 800-541-8540 canada | |
| data owner: | | 412-782-1109 fax | |
| | | 412-782-2360 in pa | |
| | rolia | sales@wsponton.com | |
| s ws pon | | www.wsponton.com | |
| | | 3030 william pitt way | |
| DAVA + MARKETING SOLUTION | SILLO VEARS | pittsburgh pa 15238 | |