# PREFERRED UP - SCALE "FAT CAT" TRAVELERS POSTAL AND EMAIL

List Broker Discount 25% - More Information

 382,703
 "Fat Cat" Travelers
 \$105.00/M

 308,646
 With Phone Numbers
 \$125.00/M

 54,085
 Opt-In Email Addresses
 \$145.00/M

# <u>Updated</u>

Quarterly

**UNIT OF SALE** 

044A

#### \*TITLE

**DESCRIPTION** 

#### Preferred Up - Scale "Fat Cat" Travelers

# GENDER

90% MALE 10% FEMALE

# Ultra Affluent Travelers who are accustomed to travel first class and stay

at four and five star hotels. These individuals frequent high priced luxury resorts, cruises, casinos and exotic locations. These individuals have traveled within the last 12 months or have expressed an interest to travel to a luxury destination within the last 12 months.

#### Average vacation stay is 7 days

# **SOURCES**

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

\$5,000.00 AVERAGE

### **PROFILE**

Average Age: 56
Average Income: \$200,000.00
Average Net Worth: \$1,700,000.00

#### **ADDRESSING**

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

#### **SOURCES**

Questionnaires
Travel Agencies
Cruiselines
Hotels and Resorts
Subscriptions
Travel Clubs
Card Decks
Membership Rosters
Proprietary Information

#### **SELECTIONS**

N/C AGE INCOME SELECT N/C PHONE NUMBER \$20.00/M ZIP/SCF/COUNTY/STATE \$7.00/M P.S. LABELS \$10.00/M 3 X 5 INDEX CARDS \$35.00/M 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F E - MAIL / FTP \$50.00/F

# Opt-In Email

# ADDITIONAL SELECTIONS

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

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# contact:

800-628-7806 usa 800-541-8540 canada 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com 3030 william pitt way pittsburgh pa 15238

Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

# **Updated Quarterly**

Delivery: Within 24 Hours Shipping & Handling: \$25.00 Flat Rate



# data owner:

