HORSE RACING SYSTEMS BUYERS		
POSTAL AND EMAIL	9/20/2017	082A
List Broker Discount 25% - More Information	5,20,202	002/1
42,568 Total Horse Racing Systems Buyers\$105.00/M20,050 Opt-In Email Addresses\$145.00/M	<b>Counts thru 9/2017</b> DATE 9/2017 UPDATED	
TITLE Horse Racing Systems Buyers /Inquirers and Prospects	9/2017 CONFIRMED <u>UNIT OF SALE</u> \$100.00 AVERAGE	
DESCRIPTION Horse racing enthusiasts who have purchased or requested information on different types of wagering and touting systems which would yield	<u>GENDER</u> 98% MALE 2% FEMALE	
better results on horse handicapping. Horse handicapping system purchases or inquries of books, programs, recommendations, etc. within the 12 last months.	SOURCES DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL	
PROFILEAverage Age:52Average Income:\$90,000.00Average Net Worth:\$200,000.00	ADDRESSING 4 - UP CHESHIRE P.S. LABELS 3 1/2 DISKETTE CD ROM E - MAIL / FTP EMAIL - DEPLOYMENT	
SOURCES Casinos Race Tracks Subscriptions Direct Mail Opt-In Email Questionnaires Gaming Institutions Mail Order Houses Gambling Clubs Proprietary Sources	EMAIL - PERSONALIZATION SELECTIONS AGE INCOME SELECT PHONE NUMBER ZIP/SCF/COUNTY/STATE P.S. LABELS 3 X 5 INDEX CARDS 3 1/2 DISKETTE CD ROM E - MAIL / FTP	N/C N/C \$20.00/M \$7.00/M \$10.00/M \$35.00/M \$50.00/F \$50.00/F \$50.00/F
Guaranteed 95% Deliverable   MINIMUM ORDER: 5,000 RECORDS Updated Quarterly Last Update: 9/2017 Next Update: 12/2017	ADDITIONAL SELECTIONS NET WORTH GENDER KEY CODING CARRIER RT. SORT. BAR CODING EMAIL - DEPLOYMENT EMAIL - PERSONALIZATION	\$10.00/M \$5.00/M \$10.00/M \$10.00/M \$25.00/M \$25.00/M
Delivery: Within 24 Hours Shipping & Handling: \$25.00 Flat Rate data owner: WYS PONCON DATA 4- MARKETING SOLUTIONS 100 YEARS	contact: 800-628-7806 usa 800-541-8540 canada 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com 3030 william pitt way pittsburgh pa 15238	