ESTATE PLANNING INQUIRERS

List Broker Discount 25% - More Information

3,864,215 Individuals, Requested Estate Planning Info. \$105.00/M 375,521 With Phone Numbers (DNC Suppressed) \$125.00/M 890,948 Opt-In Email Addresses \$145.00/M

TITLE

Estate Planning Inquirers

DESCRIPTION

Within these premium mailing list, with optional opt-in email addresses, the affluent audience has requested estate planning information within the last 12 months. All marketing data points, self-reported and public, are audited and double verified each month through 2 or more organic sources ensuring superior accuracy and a receptive and responsive audience. The conservative audience in this premium marketing data are upscale investors who are actively seeking financial guidance and wealth management for their assets to avoid unnecessary taxes, liabilities, difficulties, and pitfalls. These older investors are concerned with their retirement, asset preservation, and the strategic transfer of assets to their spouse, family, heirs and charities.

PROFILE

 Average Age:
 64

 Average Income:
 \$80,000.00

 Average Net Worth:
 \$870,000.00

SOURCES

Investment Questionnaires

Telemarketing Direct Mail

Seminar Attendees Proprietary Sources

Space Ads

Investment Subscriptions

Opt-In Email

Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

Updated Quarterly
Last Update: 9/2017
Next Update: 12/2017

Delivery: Within 24 Hours

Shipping & Handling: \$25.00 Flat Rate

DMA December

data owner:



Counts thru 9/2017

9/20/2017

086A

DATE

9/2017 UPDATED 9/2017 CONFIRMED

UNIT OF SALE

\$2,000.00 AVERAGE

GENDER

90% MALE 10% FEMALE

SOURCES

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

ADDRESSING

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

SELECTIONS

AGE N/C **INCOME SELECT** N/C PHONE NUMBER \$20.00/M ZIP/SCF/COUNTY/STATE \$7.00/M P.S. LABELS \$10.00/M 3 X 5 INDEX CARDS \$35.00/M 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F \$50.00/F E - MAIL / FTP

ADDITIONAL SELECTIONS

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

contact:

800-628-7806 usa
800-541-8540 canada
412-782-1109 fax
412-782-2360 in pa
sales@wsponton.com
www.wsponton.com
3030 william pitt way
pittsburgh pa 15238