"YUPPIE" INVESTORS POSTAL AND EMAIL	6/20/2018	111B
List Broker Discount 25% - More Information		
	Counts thru 6/2018	
3,344,872 Total "Yuppie" Investors \$85.00/M		
2,986,403 With Phone Numbers \$105.00/M	DATE	
808,455 Opt-In Email Addresses \$125.00/M	6/2018 UPDATED	
	6/2018 CONFIRMED	
TITLE	UNIT OF SALE	
"Yuppie" High Income Executives & Professionals (mostly under the age		
of forty-five), who generally earn well over \$75,000.00 per year, at home	\$10,000.00 AVENAGE	
addr., who Invest either their own or their company's money in stocks,	GENDER	
bonds, T-Bills, C.D.'s, money market funds, commodities or real estate	90% MALE	
bonds, r-bins, c.b. s, money market runds, commodities of real estate	10% FEMALE	
	<u>SOURCES</u>	
PROFILE	DIRECT RESPONSE	
	DIRECT MAIL	
5 5		
Average Income: \$92,000.00 Average Net Worth: \$210,000.00	OPT-IN EMAIL	
	ADDRESSING	
	4 - UP CHESHIRE	
<u>SOURCES</u>	P.S. LABELS	
Investment Questionnaires	3 1/2 DISKETTE	
Direct Mail	CD ROM	
Subscriptions	E - MAIL / FTP	
Stockholder Lists	EMAIL - DEPLOYMENT	
Real Estate Transactions	EMAIL - PERSONALIZATION	
Shareholder Lists		
Seminar Attendees	SELECTIONS	
Insurance Questionnaires	AGE	N/C
Telemarketing	INCOME SELECT	N/C
Proprietary Sources	PHONE NUMBER	\$20.00/M
Opt-In Email	ZIP/SCF/COUNTY/STATE	\$7.00/M
	P.S. LABELS	\$10.00/M
	3 X 5 INDEX CARDS	\$35.00/M
	3 1/2 DISKETTE	\$50.00/F
	CD ROM	\$50.00/F
	E - MAIL / FTP	\$50.00/F
	ADDITIONAL SELECTIONS NET WORTH	\$10.00/M
	-	\$10.00/M \$5.00/M
Custometered OFM Deliverable MINIMUM ORDER: 5 000 DECORDS	GENDER	
Guaranteed 95% Deliverable MINIMUM ORDER: 5,000 RECORDS	KEY CODING	\$5.00/M
	CARRIER RT. SORT.	\$10.00/M
Updated Quarterly	BAR CODING	\$10.00/M
Last Update: 6/2018	EMAIL - DEPLOYMENT	\$25.00/M
Next Update: 9/2018	EMAIL - PERSONALIZATION	\$25.00/M
Delivery: Within 24 Hours	contact:	
Shipping & Handling: \$25.00 Flat Rate	800-628-7806 usa	
Member	800-541-8540 canada	
data owner:	412-782-1109 fax	
	412-782-2360 in pa	
s ws ponton	sales@wsponton.com	
	www.wsponton.com	
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	pittsburgh pa 15238	