# MULTI-TRIP VACATIONERS POSTAL AND EMAIL

List Broker Discount 25% - More Information

 682,322 Total Multi-Trip Vacationers
 \$105.00/M

 596,646 With Phone Numbers
 \$125.00/M

 287,735 Opt-In Email Addresses
 \$145.00/M

#### Updated

Quarterly

### TITLE

**Multi-Trip Vacationers** - They Generally Take Several Trips Within The Same Year.

High income, high net worth travelers who travel by air to a vacation

destination a minimum of 2 X per year with an average duration of 5 days.

### **UNIT OF SALE**

\$2,200.00 AVERAGE

116A

### **GENDER**

85% MALE 15% FEMALE

# SOURCES

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

### **PROFILE**

**DESCRIPTION** 

 Average Age:
 56

 Average Income:
 \$160,000.00

 Average Net Worth:
 \$500,000.00

# **ADDRESSING**

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

# **SOURCES**

**Travel Agencies** 

Hotels Resorts Direct Mail Subscriptions Casinos Cruise Lines

**Investment Questionnaires** 

Telemarketing Opt-In Email

## **SELECTIONS**

AGE N/C **INCOME SELECT** N/C PHONE NUMBER \$20.00/M \$7.00/M ZIP/SCF/COUNTY/STATE \$10.00/M P.S. LABELS \$35.00/M 3 X 5 INDEX CARDS 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F \$50.00/F E - MAIL / FTP

# ADDITIONAL SELECTIONS

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

# **Guaranteed 95% Deliverable |** MINIMUM ORDER: 5,000 RECORDS **Updated Quarterly**

Delivery: Within 24 Hours Shipping & Handling: \$25.00 Flat Rate

# DMA

### data owner:



#### contact:

800-628-7806 usa
800-541-8540 canada
412-782-1109 fax
412-782-2360 in pa
sales@wsponton.com
www.wsponton.com
3030 william pitt way
pittsburgh pa 15238