| NURSES WHO INVEST IN ST  | OCKS AND BONDS                        |  |  |
|--|---------------------------------------|--|--|
| POSTAL and EMAIL<br>List Broker Discount 25% - More Information  |                                       | 6/20/2017  | 119A   |
|  |                                       |  | 110/1  |
| 564,807 Total Nurses who Invest<br>439,281 With Phone Numbers<br>354,983 Opt-In Email Addresses  | \$95.00/M<br>\$115.00/M<br>\$235.00/M | Counts thru 6/2017<br>DATE<br>6/2017 UPDATED<br>6/2017 CONFIRMED   |  |
| TITLE<br>Nurses, Who Invest in Stocks, Bonds, C.D.'s, Mutual Funds, or Real<br>Estate (Sample Mail Piece Required)   |                                       | <u>UNIT OF SALE</u><br>\$5,000.00 AVERAGE  |  |
| <b>DESCRIPTION</b><br>These nurses are of higher income and net worth, and have either invested<br>in or inquired to invest in stocks, bonds, C.D.'s, mutual funds, and/or<br>real estate. These nurses make their own financial & insurance decisions |                                       | GENDER<br>40% MALE<br>60% FEMALE<br>SOURCES<br>DIRECT RESPONSE<br>DIRECT MAIL<br>OPT-IN EMAIL  |  |
| PROFILEAverage Age:47Average Income:\$46,000.00Average Networth:\$92,000.00  |                                       | ADDRESSING<br>4 - UP CHESHIRE<br>P.S. LABELS<br>3 1/2 DISKETTE<br>CD ROM<br>E - MAIL / FTP<br>EMAIL - DEPLOYMENT   |  |
| SOURCES<br>Investment Questionnaires<br>Stockholder Lists<br>Subscriptions<br>Direct Mail<br>Shareholder Lists<br>Insurance Questionnaires<br>Real Estate Transactions<br>Proprietary Sources<br>Opt-In Email  |                                       | EMAL - DEPLOTMENT<br>EMAIL - PERSONALIZATION<br>AGE<br>INCOME SELECT<br>PHONE NUMBER<br>ZIP/SCF/COUNTY/STATE<br>P.S. LABELS<br>3 X 5 INDEX CARDS<br>3 1/2 DISKETTE<br>CD ROM<br>E - MAIL / FTP | N/C<br>N/C<br>\$20.00/M<br>\$7.00/M<br>\$10.00/M<br>\$35.00/M<br>\$50.00/F<br>\$50.00/F<br>\$50.00/F |
| Guaranteed 95% Deliverable   MINIMUM ORDER<br>Updated Quarterly<br>Last Update: 6/2017<br>Next Update: 9/2017  | R: 5,000 RECORDS                      | ADDITIONAL SELECTIONS<br>NET WORTH<br>GENDER<br>KEY CODING<br>CARRIER RT. SORT.<br>BAR CODING<br>EMAIL - DEPLOYMENT<br>EMAIL - PERSONALIZATION   | \$10.00/M<br>\$5.00/M<br>\$5.00/M<br>\$10.00/M<br>\$10.00/M<br>\$25.00/M                             |
|  | DINCOM<br>Solutions   100 YEARS       | 800-628-7806 usa<br>800-541-8540 canada<br>412-782-1109 fax<br>412-782-2360 in pa<br><u>sales@wsponton.com</u><br><u>www.wsponton.com</u><br>3030 william pitt way<br>pittsburgh pa 15238      |  |