Small Business Owners who have Inqu	uired About		
Commercial Loans		6/20/2017	142A
List Broker Discount 25% - More Informati	on	Counts thru 6/2017	
3,413,168 Small Business Owners who have Inquired			
about Commercial Loans	\$85.00/M	DATE	
3,278,582 With Phone Numbers	\$105.00/M	6/2017 UPDATED	
3,175,856 Opt-In Email Addresses	\$210.00/M	6/2017 CONFIRMED	
		UNIT OF SALE	
TITLE		\$10,000.00 AVERAGE	
Owners of Small Businesses who Have Responded t	o, or Are Prospe	ects	
to Respond to Advertisements for Commercial Loans	s Or Mortgages.		
		<u>GENDER</u>	
		90% MALE	
DESCRIPTION		10% FEMALE	
Small business owners who have expressed an interest or re	•		
information for commercial mortgages or loans. These busi		<u>SOURCES</u>	
from heavy manufacturing to business and professional serv	vices.	DIRECT RESPONSE	
		DIRECT MAIL	
		OPT-IN EMAIL	
PROFILE Average Age: 54		ADDRESSING	
3 3		ADDRESSING  4 - UP CHESHIRE	
Average Income: \$95,000.00 Average Net Worth: \$265,000.00		P.S. LABELS	
Average Net Worth. \$203,000.00			
		3 1/2 DISKETTE CD ROM	
SOURCES		E - MAIL / FTP	
Investment Questionnaires		EMAIL - DEPLOYMENT	
Telemarketing		EMAIL - PERSONALIZATION	
Direct Mail		LMAIL - PLRSONALIZATION	
Seminar Attendees		SELECTIONS	
Real Estate Transactions		AGE	N/C
Business Purchases		INCOME SELECT	N/C
Subscriptions		PHONE NUMBER	\$20.00/M
Newsletters		ZIP/SCF/COUNTY/STATE	\$7.00/M
Opt-In Email		P.S. LABELS	\$10.00/M
Opt In Linui		3 X 5 INDEX CARDS	\$35.00/M
		3 1/2 DISKETTE	\$50.00/F
		CD ROM	\$50.00/F
		E - MAIL / FTP	\$50.00/F
			-
		ADDITIONAL SELECTIONS	
		NET WORTH	\$10.00/M
Guaranteed 95% Deliverable   MINIMUM ORDER: 5,000 REG	CORDS	GENDER	\$5.00/M
		KEY CODING	\$5.00/M
Updated Quarterly		CARRIER RT. SORT.	\$10.00/M
Last Update: 6/2017		BAR CODING	\$10.00/M
Next Update: 9/2017		EMAIL - DEPLOYMENT	\$25.00/M
		EMAIL - PERSONALIZATION	\$25.00/M
Delivery: Within 24 Hours		000 000 7000	
Shipping & Handling: \$25.00 Flat Rate	DMA <sup>®</sup>	800-628-7806 usa 800-541-8540 canada	

data owner:



800-628-7806 usa 800-541-8540 canada 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com 3030 william pitt way

pittsburgh pa 15238