## **Small Business Owners who have Inquired About Commercial Loans** 3/20/2018 142A List Broker Discount 25% - More Information Counts thru 3/2018 3,413,168 Small Business Owners who have Inquired about Commercial Loans \$85.00/M DATE 3,278,582 With Phone Numbers \$105.00/M 3/2018 UPDATED 3,175,856 Opt-In Email Addresses \$210.00/M 3/2018 CONFIRMED **UNIT OF SALE** TITLE \$10,000.00 AVERAGE Owners of Small Businesses who Have Responded to, or Are Prospects to Respond to Advertisements for Commercial Loans Or Mortgages. GENDER 90% MALE **DESCRIPTION** 10% FEMALE Small business owners who have expressed an interest or requested information for commercial mortgages or loans. These businesses range **SOURCES** from heavy manufacturing to business and professional services. **DIRECT RESPONSE** DIRECT MAIL OPT-IN EMAIL **PROFILE** Average Age: 54 **ADDRESSING** Average Income: \$95,000.00 4 - UP CHESHIRE Average Net Worth: \$265,000.00 P.S. LABELS 3 1/2 DISKETTE CD ROM **SOURCES** E - MAIL / FTP **Investment Questionnaires** EMAIL - DEPLOYMENT **EMAIL - PERSONALIZATION** Telemarketing Direct Mail Seminar Attendees SELECTIONS Real Estate Transactions N/C AGE **Business Purchases INCOME SELECT** N/C Subscriptions PHONE NUMBER \$20.00/M Newsletters ZIP/SCF/COUNTY/STATE \$7.00/M Opt-In Email P.S. LABELS \$10.00/M 3 X 5 INDEX CARDS \$35.00/M 3 1/2 DISKETTE \$50.00/F \$50.00/F CD ROM \$50.00/F E - MAIL / FTP ADDITIONAL SELECTIONS \$10.00/M **NET WORTH** Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS **GENDER** \$5.00/M **KEY CODING** \$5.00/M **Updated Quarterly** CARRIER RT. SORT. \$10.00/M Last Update: 3/2018 **BAR CODING** \$10.00/M Next Update: 6/2018 EMAIL - DEPLOYMENT \$25.00/M **EMAIL - PERSONALIZATION** \$25.00/M Delivery: Within 24 Hours Shipping & Handling: \$25.00 Flat Rate 800-628-7806 usa 800-541-8540 canada data owner: 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com

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