COMMERCIAL REAL ESTATE INVESTORS AN RESPONDERS - POSTAL and EMA		12/20/2017	143A
List Broker Discount 25% - More Information		12/20/2017	1434
		Counts thru 12/2017	
904,492 Commercial Real Estate Investors & Responders	\$85.00/M \$125.00/M	DATE	
274,921 Opt-In Email Addresses \$125.00/M		12/2017 UPDATED	
		12/2017 CONFIRMED	
<u>TITLE</u>	_		
* Commercial Real Estate Investors and Qualified Responders		UNIT OF SALE	
		\$10,000.00 AVERAGE	
		GENDER	
DESCRIPTION		90% MALE	
Wealthy investors, who have the financial ability to invest in mini malls		10% FEMALE	
and strip malls. These aggressive investors are attracted to hi	-		
and secured real estate investment opportunities of mini and strip malls. These sophisticated investors make their own decisions when investing		SOURCES DIRECT RESPONSE	
in mini malls, strip malls and other types of commercial real estate.		DIRECT MAIL	
		OPT-IN EMAIL	
		ADDRESSING	
PROFILE		4 - UP CHESHIRE	
Average Age:61Average Income:\$210,000.00		P.S. LABELS 3 1/2 DISKETTE	
Average Net Worth: \$1,800,000.00		CD ROM	
		E - MAIL / FTP	
		EMAIL - DEPLOYMENT	
		EMAIL - PERSONALIZATION	
SOURCES Investment Questionnaires		SELECTIONS	
Telemarketing		AGE	N/C
Seminar Attendees		INCOME SELECT	N/C
Real Estate Transactions		PHONE NUMBER	\$20.00/M
Telemarketing		ZIP/SCF/COUNTY/STATE	\$7.00/M
Proprietary Sources		P.S. LABELS	\$10.00/M
Opt-In Email		3 X 5 INDEX CARDS 3 1/2 DISKETTE	\$35.00/M \$50.00/F
		CD ROM	\$50.00/F
		E - MAIL / FTP	\$50.00/F
		ADDITIONAL SELECTIONS	4
		NET WORTH GENDER	\$10.00/M \$5.00/M
Guaranteed 95% Deliverable   MINIMUM ORDER: 5,000 RECO	BUS	KEY CODING	\$5.00/M \$5.00/M
		CARRIER RT. SORT.	\$10.00/M
Updated Quarterly		BAR CODING	\$10.00/M
Last Update: 12/2017		EMAIL - DEPLOYMENT	\$25.00/M
Next Update: 3/2018		EMAIL - PERSONALIZATION	\$25.00/M
Delivery: Within 24 Hours		contact:	
Shipping & Handling: \$25.00 Flat Rate		800-628-7806 usa	
	Member	800-541-8540 canada	
data owner:		412-782-1109 fax	
		412-782-2360 in pa	
		sales@wsponton.com	
		<u>www.wsponton.com</u> 3030 william pitt way	
DATA + MARKETING SOLUTIONS (10	OVEARS	pittsburgh pa 15238	