SPORTS HANDICAPPING SERVICE SUB	SCRIBERS AND		
RESPONDERS POSTAL and EMAIL			163A
List Broker Discount 25% - More Information			1054
191,107 Sports Handicapping Service Subscribers	\$105.00/M	Updated	
90,006 Opt-In Email Addresses \$145.00/M		Quarterly	
TITLE			
Sports Handicapping Service Subscribers and Responders		UNIT OF SALE	
		\$150.00 AVERAGE	
		GENDER	
DESCRIPTION Individuals who are avid sports handicappers and enjoy wagering on sporting events or have expressed an interest to wager within the last 12 months. Many of these gamblers receive recommendations and selection information for wagering on individual sporting events or subscribe to newsletters for long term wagering.		95% MALE	
		5% FEMALE	
		<u>SOURCES</u>	
		DIRECT RESPONSE	
		DIRECT MAIL	
		OPT-IN EMAIL	
		ADDRESSING	
PROFILE		4 - UP CHESHIRE	
Average Age: 39		P.S. LABELS	
Average Income: \$70,000.00 Average Net Worth: \$120,000.00		3 1/2 DISKETTE CD ROM	
		E - MAIL / FTP	
		EMAIL - DEPLOYMENT	
		EMAIL - PERSONALIZATION	
SOURCES			
Casinos		SELECTIONS	
Resorts		AGE	N/C
Hotels Cruise Lines		INCOME SELECT PHONE NUMBER	N/C \$20.00/M
Opt-In Email		ZIP/SCF/COUNTY/STATE	\$7.00/M
Gaming Institutions		P.S. LABELS	\$10.00/M
Investment Questionnaires		3 X 5 INDEX CARDS	\$35.00/M
Newsletter Subscriptions		3 1/2 DISKETTE	\$50.00/F
Direct Mail		CD ROM	\$50.00/F
Proprietary Sources		E - MAIL / FTP	\$50.00/F
		ADDITIONAL SELECTIONS	
		NET WORTH	\$10.00/M
		GENDER	\$5.00/M
		KEY CODING	\$5.00/M
		CARRIER RT. SORT.	\$10.00/M
		BAR CODING EMAIL - DEPLOYMENT	\$10.00/M
-	Guaranteed 95% Deliverable MINIMUM ORDER: 5,000 RECORDS		\$25.00/M
Updated Quarterly		EMAIL - PERSONALIZATION	\$25.00/M
Delivery: Within 24 Hours		contact:	
Shipping & Handling: \$25.00 Flat Rate		800-628-7806 usa	
		800-541-8540 canada	
data owner:		412-782-1109 fax	
		412-782-2360 in pa	
		sales@wsponton.com	
		<u>www.wsponton.com</u> 3030 william pitt way	
DATA++ MARKETING SOLUTIO	NS 100 YEARS	pittsburgh pa 15238	
		P	