# TENNIS PACKAGE VACATIONERS POSTAL and EMAIL

List Broker Discount 25% - More Information

286,284 Tennis Package Vacationers\$105.00/M231,926 With Phone Numbers\$125.00/M134,840 Opt-In Email Addresses\$145.00/M

# TITLE

# **Tennis Package Vacationers**

# **DESCRIPTION**

Upscale affluent tennis enthusiasts who have traveled to a resort or destination with comprehensive tennis facilities or have inquired to travel to one of these resorts or destinations within the last 12 months. These enthusiasts are attracted to packages that include airfare, hotel accommodations, car rental, court fees, lessons, etc.

# **PROFILE**

 Average Age:
 42

 Average Income:
 \$86,000.00

 Average Net Worth:
 \$200,000.00

# **SOURCES**

Travel Agencies
Hotels
Resorts
Subscriptions
Investment Questionnaires
Opt-In Email

Direct Mail
Telemarketing
Proprietary Sources

Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

# **Updated Quarterly**

Last Update: 6/2018 Next Update: 9/2018

Delivery: Within 24 Hours

Shipping & Handling: \$25.00 Flat Rate

# DMA Direct Marketing Association Manuschart

# data owner:



# Counts thru 6/2018

171A

6/20/2018

#### DATE

6/2018 UPDATED 6/2018 CONFIRMED

# **UNIT OF SALE**

\$1,750.00 AVERAGE

#### GENDER

75% MALE 25% FEMALE

# SOURCES

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

# **ADDRESSING**

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

# **SELECTIONS**

AGE N/C **INCOME SELECT** N/C PHONE NUMBER \$20.00/M \$7.00/M ZIP/SCF/COUNTY/STATE \$10.00/M P.S. LABELS 3 X 5 INDEX CARDS \$35.00/M 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F \$50.00/F E - MAIL / FTP

# **ADDITIONAL SELECTIONS**

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

#### contact:

800-628-7806 usa
800-541-8540 canada
412-782-1109 fax
412-782-2360 in pa
sales@wsponton.com
www.wsponton.com
3030 william pitt way
pittsburgh pa 15238