# TERM LIFE INSURANCE POLICY OWNERS and RESPONDERS

List Broker Discount 25% - More Information

5,437,908 Total Term Life Insurance Owners \$85.00/M 484,864 With Phone Numbers (DNC Suppressed) \$105.00/M 1,490,531 Opt-In Email Addresses \$125.00/M

### TITLE

### **Term Life Insurance Policy Owners and Responders**

### **DESCRIPTION**

In this premium marketing data, the audience is presently exploring term life insurance options. Included are those who have term life insurance and would life to add to it, those who have term life insurance and are not satisfied with their current coverage, or those who are in the market to purchase a term life policy. These qualified insurance shoppers are interested in coverage typically \$100,000 to \$250,000 range.

The audience of this mailing list with optional opt-in email addresses is motivated by the economical premiums that are offered with this insurance product forsaking the policy's cash value. All marketing data points, self-reported and public, are audited and double verified each month through 2 or more organic sources ensuring superior accuracy and a receptive and responsive audience.

### **PROFILE**

Average Age: 38

Average Income: \$62,000.00

Average Net Worth: \$100,000.00

### **SOURCES**

**Investment Questionnaires** 

Telemarketing Direct Mail Space Ads Seminar Attendees

Insurance Questionnaires

Surveys

**Proprietary Sources** 

Opt-In Email

Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

### **Updated Quarterly**

Last Update: 9/2017 Next Update: 12/2017

Delivery: Within 24 Hours

Shipping & Handling: \$25.00 Flat Rate

## DMA Member

### data owner:



### Counts thru 9/2017

172A

9/20/2017

### DATE

9/2017 UPDATED 9/2017 CONFIRMED

### **UNIT OF SALE**

\$600.00 AVERAGE

### **GENDER**

90% MALE 10% FEMALE

### **SOURCES**

DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL

### **ADDRESSING**

4 - UP CHESHIRE
P.S. LABELS
3 1/2 DISKETTE
CD ROM
E - MAIL / FTP
EMAIL - DEPLOYMENT
EMAIL - PERSONALIZATION

### **SELECTIONS**

N/C AGE INCOME SELECT N/C PHONE NUMBER \$20.00/M ZIP/SCF/COUNTY/STATE \$7.00/M P.S. LABELS \$10.00/M 3 X 5 INDEX CARDS \$35.00/M 3 1/2 DISKETTE \$50.00/F CD ROM \$50.00/F \$50.00/F E - MAIL / FTP

### ADDITIONAL SELECTIONS

 NET WORTH
 \$10.00/M

 GENDER
 \$5.00/M

 KEY CODING
 \$5.00/M

 CARRIER RT. SORT.
 \$10.00/M

 BAR CODING
 \$10.00/M

 EMAIL - DEPLOYMENT
 \$25.00/M

 EMAIL - PERSONALIZATION
 \$25.00/M

800-628-7806 usa 800-541-8540 canada 412-782-1109 fax 412-782-2360 in pa sales@wsponton.com www.wsponton.com 3030 william pitt way pittsburgh pa 15238