# UNIVERSAL LIFE INSURANCE POLICY OWNERS + RESPONDERS

List Broker Discount 25% - More Information

4,137,988	Total Purchasers	\$105.00/M
782,834	With Phone Numbers (DNC Suppressed)	\$125.00/M
1,134,223	Opt-In Email Addresses	\$145.00/M

### TITLE

## **Universal Life Insurance Policy Owners and Responders**

### DESCRIPTION

This premium marketing data is a collection of individual who have universal life insurance and are note satisfied with their current policy or wish to add coverage, or they have made a qualified inquiry to purchase a universal life policy. As Sizeable changes influence the lives of these prospects (marriage, new child, home purchase, etc.) many have realized that a new life insurance policy or an additional policy is essential. These qualified insurance shoppers are interested in coverage typically in the \$100,000 - \$250,000 range. The self-reported information also indicates that this higher-income audience is attracted to policies which offer a cashvalue feature, and are also willing to pay the higher associated premium. Optional opt-in email addresses and do-not-call suppressed home telephone numbers for telemarketing are also available with this premium mailing list, and all marketing data points, self-reported and public, are audited and double verified each month through 2 or more organic sources ensuring superior accuracy and a receptive and responsive audience.

#### PROFILE

Average Age:	41
Average Income:	\$67,000.00
Average Net Worth:	\$110,000.00

#### SOURCES

Investment Questionnaires Telemarketing Direct Mail Opt-In Email Seminar Attendees Insurance Questionnaires Surveys Subscriptions Proprietary Data

### Guaranteed 95% Deliverable | MINIMUM ORDER: 5,000 RECORDS

## **Updated Quarterly**

Last Update: 6/2017 Next Update: 9/2017

Delivery: Within 24 Hours Shipping & Handling: \$25.00 Flat Rate

#### data owner:





	6/20/2017	176A
	Counts thru 6/2017	
	DATE 6/2017 UPDATED 6/2017 CONFIRMED	
	<u>UNIT OF SALE</u> \$1,750.00 AVERAGE	
sh	<u>GENDER</u> 90% MALE 10% FEMALE	
	<u>SOURCES</u> DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL	
	ADDRESSING 4 - UP CHESHIRE P.S. LABELS 3 1/2 DISKETTE CD ROM E - MAIL / FTP EMAIL - DEPLOYMENT EMAIL - PERSONALIZATION	
	SELECTIONS AGE INCOME SELECT PHONE NUMBER ZIP/SCF/COUNTY/STATE P.S. LABELS 3 X 5 INDEX CARDS 3 1/2 DISKETTE CD ROM E - MAIL / FTP	N/C N/C \$20.00/M \$7.00/M \$10.00/M \$35.00/M \$50.00/F \$50.00/F
	ADDITIONAL SELECTIONS NET WORTH GENDER KEY CODING CARRIER RT. SORT. BAR CODING EMAIL - DEPLOYMENT EMAIL - PERSONALIZATION	\$10.00/M \$5.00/M \$5.00/M \$10.00/M \$10.00/M \$25.00/M \$25.00/M
er	contact:   800-628-7806 usa   800-541-8540 canada   412-782-1109 fax   412-782-2360 in pa   sales@wsponton.com   www.wsponton.com   3030 william pitt way   pittsburgh pa 15238	