| CATALOG BUYERS OF GENERAL MERCHANDISE ITEMS  |   |
|--|---|
| POSTAL AND EMAIL   | 025A  |
| List Broker Discount 25% - More Information  |   |
| 2,894,725 Low and Medium Priced Items Buyers \$95.00/M   1,765,255 High Ticket Buyers \$95.00/M   1,220,706 Opt-In Email Addresses \$135.00/M  | <u>Updated</u><br>Quarterly   |
| <u>*TITLE</u>  |   |
| Catalog Buyers of General Merchandise Items  | UNIT OF SALE<br>\$125.00 AVG.LOW AND MEDIUM<br>\$500.00 AVG. HIGH PRICED  |
| DESCRIPTION  |   |
| Mail Order Buyers Who have purchased within the last 12 months. Items range from Hardware, Automotive Parts, Health and Beauty Aids, to Vitamin and Nutritional Supplements, Magazine Subscriptions, Clothing & Apparel, or Computer Software. | <u>GENDER</u><br>65% MALE<br>35% FEMALE   |
| PROFILE<br>Average Age: 46   | SOURCES<br>DIRECT RESPONSE<br>DIRECT MAIL<br>OPT-IN EMAIL   |
| Average Income: \$57,000.00  |   |
| Average Net Worth: \$100,000.00  | ADDRESSING<br>4 - UP CHESHIRE<br>P.S. LABELS  |
| SOURCES<br>Surveys   | 3 1/2 DISKETTE<br>CD ROM  |
| Mail Order Campaign  | E - MAIL / FTP  |
| Telemarketing  |   |
| Questionnaires   | EMAIL - PERSONALIZATION   |
| Subscriptions<br>Direct Mail   | <u>SELECTIONS</u>   |
| Proprietary Sources  | AGE N/C   |
| Opt-In Email   | INCOME SELECTN/CPHONE NUMBER\$20.00/MZIP/SCF/COUNTY/STATE\$7.00/MP.S. LABELS\$10.00/M3 X 5 INDEX CARDS\$35.00/M3 1/2 DISKETTE\$50.00/FCD ROM\$50.00/F |
|  | E - MAIL / FTP \$50.00/F  |
|  | ADDITIONAL SELECTIONS<br>NET WORTH \$10.00/M<br>GENDER \$5.00/M<br>KEY CODING \$5.00/M  |
| Guaranteed 95% Deliverable   MINIMUM ORDER: 5,000 RECORDS  | CARRIER RT. SORT. \$10.00/M<br>BAR CODING \$10.00/M   |
| Updated Quarterly  | EMAIL - DEPLOYMENT \$25.00/M<br>EMAIL - PERSONALIZATION \$25.00/M   |
| Delivery: Within 24 Hours<br>Shipping & Handling: \$25.00 Flat Rate  | contact:<br>800-628-7806 usa  |
| data owner:  | 800-541-8540 canada<br>412-782-1109 fax<br>412-782-2360 in pa   |
| DATA + MARKETING SOLUTIONS   100 YEARS   | <u>sales@wsponton.com</u><br>3030 william pitt way<br>pittsburgh pa 15238   |