NURSING HOME CARE INSURANCE POLICY		
OWNERS + RESPONDERS		121A
List Broker Discount 25% - More Information		
439,084Total Insurance Owners + Responders\$105.00/M56,952With Phone Numbers (DNC Suppressed)\$125.00/M185,162Opt-In Email Addresses\$145.00/M	<u>Updated</u> Quarterly	
TITLE Nursing Home Care Insurance Policy Owners and Responders	<u>UNIT OF SALE</u> \$850.00 AVERAGE	
DESCRIPTION		
The affluent individuals assembled in this premium mailing list with optional opt-in email address are interested in protecting their assets with nursing home care insurance if the need for institutionalization arises. The future-conscious individuals, many of which have an investment background, are	<u>GENDER</u> 80% MALE 20% FEMALE	
either interested in purchasing nursing home care insurance, or are not satisfied with or would like to add to their current long term nursing home care insurance coverage. The home postal addresses and/or the opt-in email addresses of these conservative individuals with an above-average	<u>SOURCES</u> DIRECT RESPONSE DIRECT MAIL OPT-IN EMAIL	
net worth are available in this qualified marketing data. All marketing data points, self-reported and public, are audited and double verified each month through 2 or more organic sources ensuring superior accuracy and a receptive and responsive audience.	ADDRESSING 4 - UP CHESHIRE P.S. LABELS 3 1/2 DISKETTE	
PROFILE Average Age: 56 Average Income: #68,000,00	CD ROM E - MAIL / FTP EMAIL - DEPLOYMENT EMAIL - PERSONALIZATION	
Average Income:\$68,000.00Average Net Worth:\$210,000.00	SELECTIONS	
SOURCES Investment Questionnaires Telemarketing Direct Mail Space Ads Seminar Attendees Insurance Questionnaires Proprietary Sources Opt-In Email	AGE INCOME SELECT PHONE NUMBER ZIP/SCF/COUNTY/STATE P.S. LABELS 3 X 5 INDEX CARDS 3 1/2 DISKETTE CD ROM E - MAIL / FTP	N/C N/C \$20.00/M \$7.00/M \$10.00/M \$35.00/M \$50.00/F \$50.00/F \$50.00/F
Guaranteed 95% Deliverable MINIMUM ORDER: 5,000 RECORDS	ADDITIONAL SELECTIONS NET WORTH GENDER KEY CODING CARRIER RT. SORT. BAR CODING EMAIL - DEPLOYMENT	\$10.00/M \$5.00/M \$5.00/M \$10.00/M \$10.00/M \$25.00/M
Delivery: Within 24 Hours	EMAIL - PERSONALIZATION	\$25.00/M
Shipping & Handling: \$25.00 Flat Rate DMAP data owner: Member	800-628-7806 usa 800-541-8540 canada 412-782-1109 fax	
DATA + MARKETING SOLUTIONS 100 YEARS	412-782-2360 in pa <u>sales@wsponton.com</u> <u>www.wsponton.com</u> 3030 william pitt way pittsburgh pa 15238	